



An Oscar & Assoc. company



## Photographic, Video & Live Streaming Services

As the official photo and video provider of this event OA Visuals has:

1. Access to the show floor before, during and after show hours.
2. All access show credentials (no need to secure badges for our team)
3. Been vetted by show management

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- Create content for your booth’s monitors, catalogues and other visual collateral.
- OA Visuals national network of videographers and photographers will come to your place of business or out in the field.

#### Exhibit, Event, Headshot & Greenscreen photography.....Page 5

- Capture beautiful magazine quality images of your trade show booth.
- Capture colleagues and clients networking, awards, unveils and presentations.
- Provide your guests a professional headshot or memorable greenscreen keepsake.

#### Product Photography.....Page 6

- Your product line is onsite and looking its best. Whether it is nuts & bolts, furniture, large heavy industrial machinery or anything else OA Visuals will create a library of product photography for eCommerce, catalogues and social media.

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- For press conferences, product unveils, education sessions, demonstrations, testimonials and interviews.

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## Pre-Show PHOTOGRAPHY@ your place of business

Create fresh, original visual content for your Virtual Trade Show Booth, eCommerce sites & digital marketing needs.

Capture professional product images, headshots and portraits of your team to use on websites, social media, eCommerce (Amazon, Shopify etc.), catalogs and in your virtual booth.

### **Basic** **\$1,499**

- 4-hour photo shoot (includes set-up and breakdown)
- Multiple set-ups and backgrounds
- Proof site with all images for review and selection
- INCLUDES ready to use edited image of each set-up
- Additional retouched images start @ \$75 per image and go as low as \$25 per image
- Buyout of RAW digital images - \$500

### **Pro: Best Value** **\$2,099**

- 6-hour photo shoot (includes set-up and breakdown)
- Multiple set-ups and backgrounds
- Proof site with all images for review and selection
- INCLUDES ready to use edited image of each set-up
- Additional retouched images start @ \$65 per image and go as low as \$25 per image
- Buyout of RAW digital images - \$750

### **Premium** **\$2,599**

- 8-hour photo shoot (includes set-up and breakdown)
- Multiple set-ups and backgrounds
- Proof site with all images for review and selection
- INCLUDES ready to use edited image of each set-up
- Additional retouched images start @ \$55 per image and go as low as \$25 per image
- Buyout of RAW digital images - \$1000

Digital proof sites will be active within 5 business days of shoot and will remain active for 45 days.

#### Add-Ons:

- 25-foot tri-pod to capture oversize machinery and heavy industry vehicles. - \$500 plus shipping (if necessary)
- 360-degree spins of products - \$500 includes motorized turntable for products up to 30 lbs.

## **Pre-Show VIDEOGRAPHY@ your place of business**

**Highlight your culture and products with fresh original content for your eCommerce sites (Amazon, Shopify) , digital platforms and your Virtual Trade Show Booth.**

Capture product demonstrations, create how-to videos, a welcome from your CEO or a drone video tour of your facilities.

### **Basic \$1,599**

- 1-60-90 second video
- Edit using existing video and photo assets
- Stock music
- Minimal 2D graphics
- 1 round of revisions

### **Pro: Best Value \$2,299**

- 1-60-90 second video
- 4-hour video shoot with small lighting and audio kit (includes set-up and breakdown)
- Audio capture
- Stock music
- 2D graphics
- 2 rounds of revisions

### **Premium \$4,399**

- 1-60-120 second video
- 8-hour video shoot with small lighting and audio kit (includes set-up & breakdown)
- Voice Over
- Stock music
- 2D graphics
- 2 rounds of editorial revisions

#### **Add-Ons**

- Drone videography and photography, \$449 per hr. – 4 consecutive hr. minimum
- Dedicated audio person to capture interviews and testimonials, \$249 per hr. – 4 consecutive hr. minimum
- Hard drive of RAW footage & images \$300 plus shipping

Visit [www.OAVisuals.media](http://www.OAVisuals.media) for samples



MRO AMERICAS  
 April 27-29, 2021  
 Orlando, FL

## Pre-Show Order Form

<b><u>VIDEOGRAPHY</u></b>		
ITEM	Unit Price	Quantity
Basic Package	\$1,599	_____
Pro Package	\$2,299	_____
Premium Package	\$4,399	_____
	Add-On's	
Sound Person	\$249/hr.	_____
Drone Operator	\$499/hr.	_____
Hard drive	\$ 300	_____
	Total	_____

<b><u>PHOTOGRAPHY</u></b>		
ITEM	Unit Price	Quantity
Basic Package	\$1,499	_____
Buyout of all images	\$ 500	_____
Pro Package	\$2,099	_____
Buyout of all images	\$ 750	_____
Premium Package	\$2,599	_____
Buyout of all images	\$1,000	_____
	Add-On's	
Add'l retouching	as needed	
	Total	_____

*Must be prepaid with a Check, Visa, MasterCard, American Express or Electronic Funds Transfer. Cancellations received less than 14 days prior to scheduled shoot will be billed at 50%, 7 days or less will be billed at 100%. Claims must be made in writing within 7 days of receipt of materials. OA Visuals & Oscar & Associates does not work on speculation. 9/28*

**PHOTOGRAPHY SERVICES on show site**

**Exhibit Photography Packages** - Includes color corrected, high-resolution images with unlimited usage rights shipped via ground service within 7 business days from the end of the show unless otherwise stated below. E-Delivery of images and video reel will be uploaded to secure site for 10 days within 7 business days from the end of the show. For expedited delivery on any services, please contact us.

		QTY	TOTAL
<b>Pro Pack A</b>	<u>Includes 6 views of the exhibit delivered via E-Delivery</u>	_____	\$1,133.00 _____
	<b>Up to 5 Additional Pro Pak Views</b>	_____	\$75.00 _____
<b>Pro Pack B</b>	<u>Includes 15 views of the exhibit delivered via E-Delivery</u>	_____	\$2,240.00 _____
	<b>Up to 10 Additional Pro Pack Views</b>	_____	\$75.00 _____

**Most Popular** **Single Exhibit View – E-Delivered** \$199.00 \_\_\_\_\_  
*E-Delivery of images will be uploaded to secure site for 10 days after which the link will expire. A minimum cost of \$75 will be charged for re-uploading.*

**BEST VALUE - Exhibit Photography w/Video Packages**

**Pro-Pack A w/ Videography Services** \$1,499.00 \_\_\_\_\_  
*Includes 6 views of the exhibit and 5-10 of video footage of booth delivered via E-Delivery. Video is without sound and unscheduled. Video booked in 30-minute intervals. Additional time charged at \$300 per 30 minutes.*

**Pro-Pack B w/Videography Services** \$2,525.00 \_\_\_\_\_  
*Includes 15 views of the exhibit and 5-10 of video footage of booth delivered via E-Delivery. Video is without sound and unscheduled. Video booked in 30-minute intervals. Additional time charged at \$300 per 30 minutes.*

**Videography Service of Booth– (with 4 view minimum)** \$490.00 \_\_\_\_\_  
*5-10 minutes of video footage of booth, without sound, captured during photography session. Booked in 30-minute intervals. Additional time charged at \$300 per 30 minutes.*

**Videography Service of Booth– (No minimum Photography Order)** \$700.00 \_\_\_\_\_  
*5-10 minutes of video footage of booth, without sound, unscheduled before or during show hours. Please notate on Order Form (p.3) with or without people. Booked in 30-minute intervals. Additional time charged at \$300 per 30 minutes.*

**Video Footage Edit** \$399.00 \_\_\_\_\_  
*Includes either three-6 to 10-second clips for social media or one-30 to 40 second edited video from the above service with stock music and limited graphic. Delivered electronically within 10 business days from the final day.*

**On-site Delivery of Exhibit Photography** \$80.00 \_\_\_\_\_  
*All unmanipulated digital images surrendered on-site on USB drive within 24 hours after image capture.*

**Additional Delivery Options:**

<b>8x10 Prints</b>	_____	\$35.00 _____
<b>USB Drive of Images</b>	_____	\$55.00 _____

**Event Photography** -All event photography services are to be used for timed special events only and must be booked in consecutive hourly increments to obtain discounted pricing. Offsite and after 5pm two-hour minimum. Does not include exhibits or product photography.

**\$395.00 for first hour, \$345.00 for second hour, \$300.00 for any additional hours** # Hours \_\_\_\_\_  
*E-Delivery of color corrected, high-resolution images with unlimited usage rights within 7 business days from the end of the show. E-Delivery of images will be uploaded to secure site for 10 days after which the link will expire. A minimum cost of \$75 will be charged for re-uploading*

Location \_\_\_\_\_ Date \_\_\_\_\_ Time \_\_\_\_\_

**Professional Head Shot Lounge & Photo Booth**  
 Packages start at \$1,200. Please contact us for further information





## Product Photography on White In Your Booth, On Site

As the official photo crew OA Visuals has after hour show floor access and can photograph your complete product line for your eCommerce (Amazon, E-Bay, ETSY, Shopify etc.) social media, catalogs and other digital media needs. For additional information and samples of work visit [www.OAVisuals.media](http://www.OAVisuals.media)

This service is for photography of products only and does not include exhibit booth, event or other non-product photography.

1 PHOTO	2-9 PHOTOS	10-19 PHOTOS	20-29 PHOTOS	30-50 PHOTOS	50+ PHOTOS
<b>\$49.99</b> Per photo	<b>\$47.99</b> Per photo	<b>\$44.99</b> Per photo	<b>\$42.99</b> Per photo	<b>\$39.99</b> Per photo	Request a quote*

### Group Photos

1-2 items in photo	3-5 items in photo	6-10 items in photo	10+ items in photo
Included - no add'l charge 	+\$10 to base price 	+\$20 to base price 	Request a quote* 

### Special Products and Upgrades\*

<u>360 spin photography</u> +\$99 per photo	<u>Jewelry &amp; Watches</u> +\$19 per photo	<u>Products over 2' in length or height</u> +\$19 per photo
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### Delivery Options

#### Standard File Types

Pick 1 High-Resolution Tiff File  
Incl. 3000px, 300 dpi file.

Pick Both Amazon Ready JPEG  
+\$7 per photo Formatted at 3,000x3,000 @255 white.

#### Advanced File Types

+\$7 Layered High Rez Tiff File +Paths  
per photo Incl. path outlines&layered product/background

+\$7 Transparent PNG  
per photo Product is on transparent background

**\*-must be ordered 15 days before start of show and may not be available**

Fax order forms to: 312-922-2866

Email [orders@hellooa.com](mailto:orders@hellooa.com) or call 312-922-0056 with any questions or special requests.

**Product Photography Order Form**

**A** - Multiply total # of photos ordering in Line 1 by corresponding price per photo in Line 2.  
i.e. 36 photos @ \$39.99 each

1 - Total number of photos	1	2-9	10-19	20-29	30-50	50+
2 - Price per photo	\$49.99	\$47.99	\$44.99	\$42.99	\$39.99	call for pricing
3 - Total cost of photos ordered	_____					

**B** - Add-ons\*

	Quantity		Add'l price per photo	total
360 spin	_____	x	\$99.00	= _____
Jewelry & Watches	_____	x	\$19.00	= _____
Oversized Items	_____	x	\$19.00	= _____

Total cost of Add-Ons \_\_\_\_\_

**C** - Deliverables

Images e-delivered within 10 business days of the end of the show with unlimited usage rights.

Circle one - High resolution TIFF or Amazon ready JPEG – included in price of photo

	Cost per photo	x # of photos	=	total
Both formats -	\$7	x _____	=	_____
Layered high rez Tiff file & path	\$7	x _____	=	_____
Transparent PNG file	\$7	x _____	=	_____
Total Deliverables	_____			

Total Product Photography (A+B+C) \_\_\_\_\_

\*-must be ordered 15 days before start of show and may not be available

## VIDEO SERVICES on show site

**LIVE STREAMING** –take the opportunity to Live Stream your demo’s, press conferences, and product displays to Facebook, YouTube, Vimeo, embedded into your own website or beamed to monitors in your booth. Pricing starts at \$2,000 and must be booked 21 days in advance. Contact OA for additional details and scheduling.

**Production - B-Roll** (general footage of action) testimonials, interviews, booth and event coverage, time lapse clips etc.

**BEST VALUE All-Inclusive Video Package** - **\$2,275.00**  
Up to 2 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit, 1 edited and produced video up to 3 minutes long with rough cut and 1 revision. Includes intro, outro, stock music and titling. First draft delivered online within 15 days from the final day of the show. Final video delivered online upon final approval.

**Most Popular –B-Roll 120- Scheduled Raw Footage\* Capture** **\$1,590.00**  
Up to 2 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit at the time of your choice during show hours. Shipping of raw footage on a USB drive within 10 business days from the final day of the show.

**Half Day B-Roll Shoot** **\$2,125.00**  
Up to 4 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit. Shipping of raw footage on a hard disk drive within 10 business days from the final day of the show.

**Full Day B-Roll Shoot** **\$3,250.00**  
Up to 8 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit. Shipping of raw footage on a hard disk drive within 10 business days from the final day of the show.

**Post Production** - editing, animation, music and sound design. On site during show or post-show. Videos delivered electronically.

	QTY
Post Show Editing (2-3 Minute Video OR 3 to 5 videos running between 6 sec. & 20 sec. for social media w/2 rounds of revisions).	<b>\$1,500.00</b>
On site editing with 24 hour or less delivery.	<b>additional \$800.00</b>
Raw Footage Delivery Options External hard disk drive	<b>\$200.00</b>

*For custom videos please contact us for a quote. OA provides script writing, multi-day packages, audio recording, graphic design, animation and a full range of video services pre-show, on site and post show.*

*Please visit [Video Samples](#) to see portfolio of work.*

<b>Description of Video:</b>	
_____	
<b>Location:</b>	
_____	
<b>Date:</b>	<b>Time:</b>
_____	

By submitting order, you agree to OA's Video Production terms of service found here. <http://www.oscarandassociates.com/videoterms>

Fax order forms to: 312-922-2866

Email [orders@hellooa.com](mailto:orders@hellooa.com) or call 312-922-0056 with any questions or special requests.



**Order Form**

**Bill To Company**

Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Ordered By \_\_\_\_\_

Email \_\_\_\_\_

**Phone # to call for credit card payment information**

( ) \_\_\_\_\_

Orders will not be fulfilled without payment

Subtotal Pre-Show Services \_\_\_\_\_

Subtotal Photography \_\_\_\_\_

Subtotal Product Photography \_\_\_\_\_

Subtotal Videography \_\_\_\_\_

*(Sales tax will be applied to tangible products delivered in IL. Applicable sales tax for NY & TX.)*

Shipping & Handling **\$20.00**  
*(Via ground services)*

**TOTAL** \_\_\_\_\_

**Ship to Company**

Shipping Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Ship to Attention \_\_\_\_\_

Ship to Email \_\_\_\_\_

To avoid shipping and handling costs please supply FedEx or UPS number for ground or overnight shipping.

Please indicate preference:

Overnight \_\_\_\_\_ Ground \_\_\_\_\_

FedEx # \_\_\_\_\_

UPS # \_\_\_\_\_

**Booth Name** \_\_\_\_\_

**Booth #** \_\_\_\_\_

**On-site Contact** \_\_\_\_\_

**On-site Contacts email** \_\_\_\_\_

**Cell #** \_\_\_\_\_

**Onsite Instructions** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Exhibit Photography/Video Reel Instructions**

Monitors    ON    OFF    WITH People   

Lights    ON    OFF    WITHOUT People   

Staff Shot    (over 25 people charged \$385.00 per view)

Telephone or email confirmation to be provided upon receipt of form

*Must be prepaid with a Check, Visa, MasterCard, American Express or Electronic Funds Transfer. Cancellations received less than 14 days prior to scheduled shoot will be billed at 50%, 7 days or less will be billed at 100%. Claims must be made in writing within 7 days of receipt of materials. OA Visuals & Oscar & Associates does not work on speculation. 9/28*

Fax order forms to: 312-922-2866

## Guidelines for photo and video shoots during Covid-19.

We are in unprecedented times. Our team is closely monitoring reports around COVID-19, and we remain committed to providing you with the services you need with the utmost care and caution.

The health and safety of our staff, contractors and clients is of utmost importance to us. Oscar & Associates will continue to operate and provide our services in accordance with recent orders and guidance in the areas that we service.

To protect the health and safety of our staff and contractors, we ask that you please comply with the following new guidelines:

1. Please make sure any products that are scheduled to be video or photographed are prepped, in working order and ready to be photographed or videographed. This includes cleaned, turned on and in position.
2. Please make sure that anyone having a professional headshot taken is ready to be photographed.
3. Limit number of people to essential personnel.
4. Contractors will not touch individuals and will maintain a 6-foot minimum distance whenever possible to maximize social distancing.
5. Photographers & Videographers may refuse the shoot if people present are showing symptoms of illness.
6. **Anyone present for a shoot must wear face coverings until further notice unless being photo or videographed.**

In addition, our contractors have been given the following guidelines until further notice:

1. Photographers & Videographers will make no personal contact & whenever possible keep a minimum of 6 ft between themselves and any other person at the shoot. This includes handshakes, fist-bumps, or any standard human-to-human salutation.
2. Photographers & Videographers will use CDC recommended self-sanitation guidelines to clean their hands before and after each shoot – including hand washing or hand sanitizer.
3. Photographers & Videographers will sanitize their equipment throughout the day.
4. **Photographers & Videographers will be required to use face coverings at all shoots until further notice.**